

# Education Savings Plan

Capital Secure		Balanced		Diversified		High Growth	
Return from inception to 28/02/09							
4.87% p.a. <sup>^</sup>		0.65% p.a. <sup>^</sup>		-3.90% p.a. <sup>^</sup>		-4.68% p.a. <sup>^</sup>	
<b>Past performance ending 28/02/09</b>							
3 month	1.52% <sup>^</sup>	3 month	-3.01% <sup>^</sup>	3 month	-4.59% <sup>^</sup>	3 month	-5.51% <sup>^</sup>
1 year	6.85% p.a. <sup>^</sup>	1 year	-9.59% p.a. <sup>^</sup>	1 year	-15.24% p.a. <sup>^</sup>	1 year	-19.40% p.a. <sup>^</sup>
2 years	5.84% p.a. <sup>^</sup>	2 years	-6.32% p.a. <sup>^</sup>	2 years	-10.43% p.a. <sup>^</sup>	2 years	-12.72% p.a. <sup>^</sup>
3 years	5.29% p.a. <sup>^</sup>	3 years	-2.29% p.a. <sup>^</sup>	3 years	-4.46% p.a. <sup>^</sup>	3 years	-5.44% p.a. <sup>^</sup>
Inception date: 31 Jan 2005				Inception date: 31 Dec 2005			
Asset Allocation as at 31/12/08							
■ Australian Listed Shares		■ Australian Fixed Interest & Cash		■ Australian Property		■ Global Shares	
■ Global Fixed Interest		■ Global Cash		■ Global Property			
Capital Secure		Balanced		Diversified		High Growth	
Top 10 Investment Holdings	% of option	Top 10 Investment Holdings	% of option	Top 10 Investment Holdings	% of option	Top 10 Investment Holdings	% of option
Commonwealth Bank	17.90	BHP Billiton	3.36	Westfield Group Stapled	3.50	National Australia Bank	3.05
St George Bank	8.75	Westfield Group Stapled	2.66	Westpac Bank	2.77	Westpac Bank	2.89
National Australia Bank	8.40	National Australia Bank	1.45	National Australia Bank	2.57	Commonwealth Bank	2.85
Adelaide Bank	7.37	Westpac Banking Corporation	1.39	Commonwealth Bank	2.54	ANZ Banking Group	2.59
Westpac	5.95	ANZ Bank	1.22	Telstra Corporation	2.28	Westfield Group Stapled	2.35
Waratah Securities	5.78	Telstra Corporation	1.20	ANZ Bank	2.02	Telstra Corporation	2.20
ANZ Bank	5.53	Woolworths	1.20	Woolworths	1.96	QBE Insurance	2.17
Suncorp Metway Bank	5.43	QBE Insurance Group	1.19	QBE Insurance	1.91	Exxon Mobil Corporation	2.07
Spear Securitisation	4.47	Origin Energy	1.02	Exxon Mobil Corporation	1.16	Woolworths	1.95
Colonial First State	4.38	Commonwealth Bank	0.98	Wesfarmers	1.06	Wesfarmers	1.45
Investment Holding classifications as at 31/12/2008: ■ Purple = Australian Cash ■ Blue = International Equities							
■ Green = Australian Equities ■ Black = Fixed Interest Securities							

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The information in this document is not based upon the financial objectives, situation or needs of any particular investor. Before investing you should consider whether the Plan is appropriate for you. Applications can be made on the application form in the current Product Disclosure Statement (PDS), which is available from the Bank and Lifeplan, and should be considered in deciding whether to hold or acquire the product. Asset allocations and specific investment holdings may vary on a daily basis.

<sup>^</sup> Returns are based on the movement in unit prices during the periods listed above. Returns are net of taxes, fees and charges and investing transaction cost. The Returns are inclusive of the Education Tax Benefit, which is only available for genuine education expenses. Returns for periods greater than one year are annualised. Past performance is not indicative of future performance.

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